

CENTURY COMMUNITIES, INC. SUPPLEMENTAL INFORMATION AS OF SECOND QUARTER 2017



HISTORICAL CENTURY COMMUNITIES⁽²⁾

HISTORICAL UCP

PROFORMA CENTURY/UCP COMBINED

Home Sales Revenues (\$ in 000's)

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	\$ -	\$ -	\$ -	\$ -	\$ -	West	\$ 95,798	\$ 76,969	\$ 84,764	\$ 79,500	\$ 68,015	West	\$ 95,798	\$ 76,969	\$ 84,764	\$ 79,500	\$ 68,015
Mountain	163,012	120,957	149,644	140,356	128,455	Mountain	-	-	-	-	-	Mountain	163,012	120,957	149,644	140,356	128,455
Texas	43,111	30,073	36,937	25,385	38,257	Texas	-	-	-	-	-	Texas	43,111	30,073	36,937	25,385	38,257
Southeast	\$ 81,465	\$ 75,390	\$ 105,818	\$ 82,334	\$ 90,467	Southeast	\$ 17,454	\$ 17,033	\$ 19,674	\$ 10,340	\$ 13,400	Southeast	\$ 98,919	\$ 92,423	\$ 125,492	\$ 92,674	\$ 103,867
Total	\$ 287,588	\$ 226,420	\$ 292,398	\$ 248,075	\$ 257,179	Total	\$ 113,252	\$ 94,002	\$ 104,438	\$ 89,840	\$ 81,415	Total	\$ 400,840	\$ 320,422	\$ 396,836	\$ 337,915	\$ 338,594

Total Revenues (\$ in 000's)

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	\$ -	\$ -	\$ -	\$ -	\$ -	West	\$ 95,798	\$ 77,465	\$ 84,891	\$ 83,400	\$ 69,437	West	\$ 95,798	\$ 77,465	\$ 84,891	\$ 83,400	\$ 69,437
Mountain	164,265	122,037	150,644	141,044	129,630	Mountain	-	-	-	-	-	Mountain	164,265	122,037	150,644	141,044	129,630
Texas	44,351	30,889	40,827	30,036	39,544	Texas	-	-	-	-	-	Texas	44,351	30,889	40,827	30,036	39,544
Southeast	\$ 81,465	\$ 75,390	\$ 105,818	\$ 82,334	\$ 90,467	Southeast	\$ 17,454	\$ 17,033	\$ 19,674	\$ 10,340	\$ 13,400	Southeast	\$ 98,919	\$ 92,423	\$ 125,492	\$ 92,674	\$ 103,867
Total	\$ 290,081	\$ 228,316	\$ 297,289	\$ 253,414	\$ 259,641	Total	\$ 113,252	\$ 94,498	\$ 104,565	\$ 93,740	\$ 82,837	Total	\$ 403,333	\$ 322,814	\$ 401,854	\$ 347,154	\$ 342,478

Net New Home Contracts

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	217	220	166	161	165	West	217	220	166	161	165
Mountain	463	454	276	266	381	Mountain	-	-	-	-	-	Mountain	463	454	276	266	381
Texas	112	115	78	81	115	Texas	-	-	-	-	-	Texas	112	115	78	81	115
Southeast	446	388	215	281	373	Southeast	48	50	66	86	64	Southeast	494	438	281	367	437
Total	1,021	957	569	628	869	Total	265	270	232	247	229	Total	1,286	1,227	801	875	1,098

Home Deliveries

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	198	161	183	155	143	West	198	161	183	155	143
Mountain	382	289	368	344	313	Mountain	-	-	-	-	-	Mountain	382	289	368	344	313
Texas	107	69	86	64	100	Texas	-	-	-	-	-	Texas	107	69	86	64	100
Southeast	264	250	358	298	355	Southeast	61	65	74	44	54	Southeast	325	315	432	342	409
Total	753	608	812	706	768	Total	259	226	257	199	197	Total	1,012	834	1,069	905	965

Homes in Backlog

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	335	316	257	274	268	West	335	316	257	274	268
Mountain	575	494	329	421	499	Mountain	-	-	-	-	-	Mountain	575	494	329	421	499
Texas	202	197	151	159	142	Texas	-	-	-	-	-	Texas	202	197	151	159	142
Southeast	589	407	269	412	429	Southeast	77	90	105	113	71	Southeast	666	497	374	525	500
Total	1,366	1,098	749	992	1,070	Total	412	406	362	387	339	Total	1,778	1,504	1,111	1,379	1,409

Dollar Value in Backlog (\$ in 000's)

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	\$ -	\$ -	\$ -	\$ -	\$ -	West	\$ 168,898	\$ 150,575	\$ 120,378	\$ 126,755	\$ 130,287	West	\$ 168,898	\$ 150,575	\$ 120,378	\$ 126,755	\$ 130,287
Mountain	244,512	216,396	148,298	183,605	216,930	Mountain	-	-	-	-	-	Mountain	244,512	216,396	148,298	183,605	216,930
Texas	90,314	91,662	72,423	74,098	63,593	Texas	-	-	-	-	-	Texas	90,314	91,662	72,423	74,098	63,593
Southeast	\$ 187,816	\$ 127,945	\$ 82,102	\$ 123,224	\$ 126,218	Southeast	\$ 20,179	\$ 26,021	\$ 29,261	\$ 30,421	\$ 19,019	Southeast	\$ 207,995	\$ 153,966	\$ 111,363	\$ 153,645	\$ 145,237
Total	\$ 522,642	\$ 436,003	\$ 302,823	\$ 380,926	\$ 406,742	Total	\$ 189,077	\$ 176,596	\$ 149,639	\$ 157,176	\$ 149,306	Total	\$ 711,719	\$ 612,599	\$ 452,462	\$ 538,102	\$ 556,048

Selling Communities ⁽¹⁾

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	12	12	13	13	12	West	12	12	13	13	12
Mountain	34	31	35	35	38	Mountain	-	-	-	-	-	Mountain	34	31	35	35	38
Texas	21	22	23	23	24	Texas	-	-	-	-	-	Texas	21	22	23	23	24
Southeast	36	35	31	29	29	Southeast	8	10	10	11	9	Southeast	44	45	41	40	38
Total	91	88	89	87	91	Total	20	22	23	24	21	Total	111	110	112	111	112

Owned Lot Inventory

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	3,538	3,052	3,205	3,495	3,955	West	3,538	3,052	3,205	3,495	3,955
Mountain	4,262	4,169	4,354	4,641	4,508	Mountain	-	-	-	-	-	Mountain	4,262	4,169	4,354	4,641	4,508
Texas	1,786	1,801	1,356	1,435	1,513	Texas	-	-	-	-	-	Texas	1,786	1,801	1,356	1,435	1,513
Southeast	3,659	3,343	2,953	2,964	2,861	Southeast	1,325	1,254	826	866	964	Southeast	4,984	4,597	3,779	3,830	3,825
Total	9,707	9,313	8,663	9,040	8,882	Total	4,863	4,306	4,031	4,361	4,919	Total	14,570	13,619	12,694	13,401	13,801

Controlled Lot Inventory

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	808	1,118	870	303	404	West	808	1,118	870	303	404
Mountain	4,702	3,501	2,959	2,901	1,222	Mountain	-	-	-	-	-	Mountain	4,702	3,501	2,959	2,901	1,222
Texas	4,273	2,744	3,420	2,567	701	Texas	-	-	-	-	-	Texas	4,273	2,744	3,420	2,567	701
Southeast	3,884	3,296	3,254	2,695	3,238	Southeast	1,365	2,625	1,737	820	224	Southeast	5,249	5,921	4,991	3,515	3,462
Total	12,859	9,541	9,633	8,163	5,161	Total	2,173	3,743	2,607	1,123	628	Total	15,032	13,284	12,240	9,286	5,789

Total Owned and Controlled Lot Inventory

	2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016		2Q 2017	1Q 2017	4Q 2016	3Q 2016	2Q 2016
West	-	-	-	-	-	West	4,346	4,170	4,075	3,798	4,359	West	4,346	4,170	4,075	3,798	4,359
Mountain	8,964	7,670	7,313	7,542	5,730	Mountain	-	-	-	-	-	Mountain	8,964	7,670	7,313	7,542	5,730
Texas	6,059	4,545	4,776	4,002	2,214	Texas	-	-	-	-	-	Texas	6,059	4,545	4,776	4,002	2,214
Southeast	7,543	6,639	6,207	5,659	6,099	Southeast	2,690	3,879	2,563	1,686	1,188	Southeast	10,233	10,518	8,770	7,345	7,287
Total	22,566	18,854	18,296	17,203	14,043	Total	7,036	8,049	6,638	5,484	5,547	Total	29,602	26,903	24,934	22,687	19,590

(1) Historical Selling Communities Counts for UCP have been adjusted to reflect Century Communities definition of Open Communities. A community is defined as open upon it's first new home contract and greater than five homes remaining to be contracted.

(2) Century Communities' formerly reported divisions through June 30, 2017 have been reclassified into the regions as follows: Mountain: Colorado, Nevada, Utah; Texas: Central Texas, Houston, TX; Southeast: Atlanta, GA, Charlotte, NC